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## ANNEX

variables adopted for the collection of data by undertaking  
 and data according to units of economic activity (EAU)

Code	Variables	Questions for	
		the undertaking	the EAU
1	Number of persons employed, total	*	—
1.1	Proprietors working in the undertaking and family workers	*	—
1.2	Employees, total of	*	*
1.21	Manual workers, including apprentices	*	*
1.21.1	of whom: women	(*)	—
1.22	Non-manual workers, including commercial and technical trainees	*	*
1.22.1	of whom: women	(*)	—
2	Number of hours, normal and overtime, worked by manual workers including apprentices during the year	—	(*)
3	Labour costs, total	*	(*)
3.1	Gross wages and salaries paid other than remuneration paid to home workers	*	(*)
3.2	Remuneration paid to home workers as entered on the payroll	(*)	(*)
3.3	Compulsory and voluntary social security charges of the employer	*	(*)
3.31	of which: voluntary social security contributions and other labour costs	(*)	(*)
4	Turnover, total	*	—
4.1	Sales of products manufactured by the	*	*

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	undertaking (or the EAU) and revenue from industrial services rendered to others (work from material supplied, etc.)		
4.11	of which: proceeds of industrial services supplied (work from material supplied, etc.)	(*)	(*)
4.2	Sales of goods purchased from others and resold as purchased	*	—
4.3	Turnover from other items	*	—
5	Internal transfers of intermediate goods and industrial services: value of deliveries of raw materials and intermediate products and value of industrial services rendered by one EAU to another EAU of an undertaking	—	(*)
6	Internal transfers of fixed capital: value of capital goods manufactured (or built) by one EAU and supplied to another EAU of an undertaking	—	(*)
7	Stocks of finished products manufactured by the unit and of products in course of manufacture:		
7.1	— at the beginning of the year	*	(*)
7.2	— at the end of the year	*	(*)

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7.3	— difference, plus or minus	*	(*)
8	Stocks of goods purchased:		
8.1	— at the beginning of the year	*	—
8.2	— at the end of the year	*	—
8.3	— difference, plus or minus	*	—
9	Value of capital goods manufactured or built by the undertaking itself with its own labour force and for its own use and major repairs carried out by the undertaking itself	*	—
10	Value of capital goods manufactured or built by the EAU itself with its own labour force and for its own use and major repairs carried out by the EAU itself	—	(*)
11	Purchases or receipts of raw and ancillary materials, intermediate products, energy and small tools not considered as fixed capital:		
11.1	Purchases from others undertakings	*	*
11.2	Value of raw materials, etc received from other EAUs of the undertaking	—	(*)
12	Cost of industrial services received:		
12.1	— from others	*	*
12.2	— from others	—	(*)

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13	Cost of goods purchased for resale as purchased	*	—
14	Stocks of raw and ancillary materials, intermediary products and energy:		
14.1	— at the beginning of the year	*	(*)
14.2	— at the end of the year	*	(*)
14.3	— difference, plus or minus	*	(*)
15	Cost of non-industrial services received from others, total of	*	—
15.1	Rent paid for non-residential buildings and of capital goods	*	(*)
15.11	of which: rent paid for capital goods	(*)	*
15.2	Insurance premiums paid	*	—
15.3	Bank charges	*	—
15.4	Cost of other non-industrial services	*	—
16	Indirect taxes, total	*	—
16.1	Value added tax (VAT) and other taxes and consumption	*	(*)
16.11	VAT and other turnover taxes	(*)	(*)
16.12	Taxes on consumption	(*)	(*)
16.2	Other indirect taxes	*	—
17	Operating subsidies	*	(*)